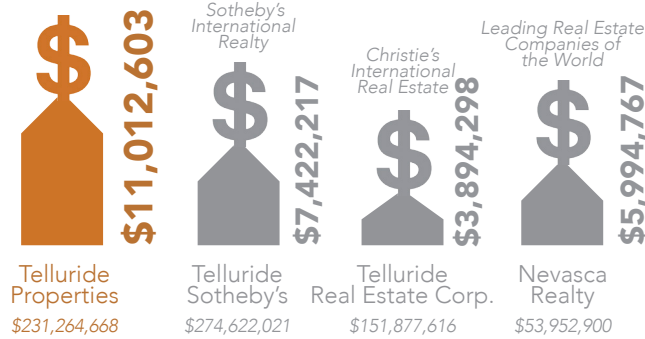
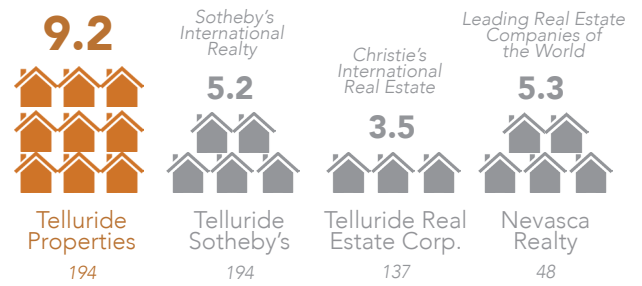


Our boutique style outperforms global brands in Telluride.

The perception of dominance by global brands in Telluride is not a reality.



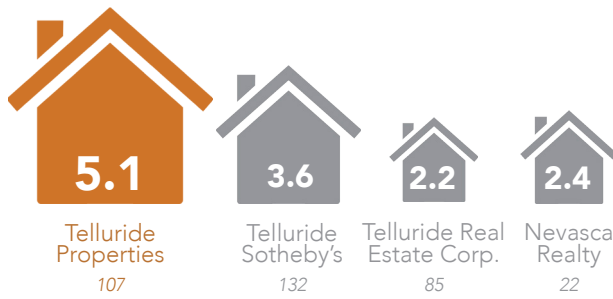
2017 AVG. \$ VOLUME OF COMPANY SALES PER BROKER



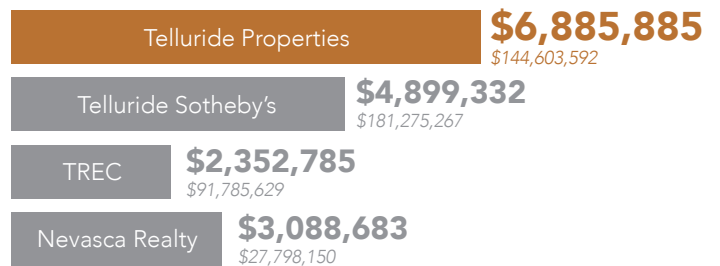
2017 AVG. # OF COMPANY SALES PER BROKER

We sell 42% more listings per broker than our closest competitor.

We are not the largest brokerage, but on a per broker basis we are the most productive.



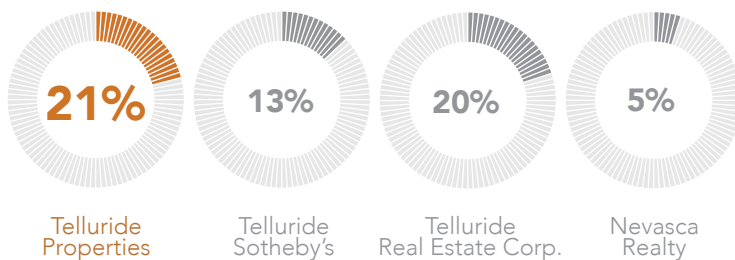
2017 AVG. # OF LISTINGS SOLD PER BROKER



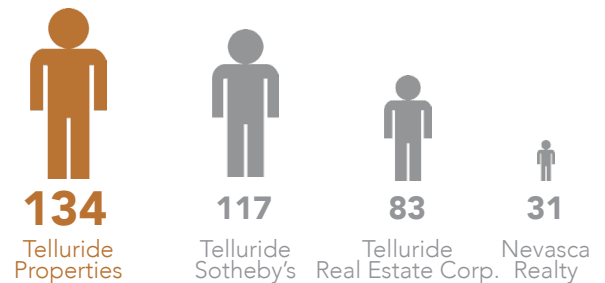
2017 AVG. \$ VOLUME OF LISTINGS SOLD PER BROKER

We find buyers and buyers find us.

Our proven marketing efforts result in more buyers for your property.



2017 % OF SALES DOUBLE-SIDED BY LISTING BROKER



2017 # OF BUYER REPRESENTED SALES

Telluride Properties **21**

Telluride Sotheby's **37**

Telluride Real Estate Corp. **39**

Nevasca Realty **9**

NUMBER OF BROKERS PER OFFICE